



International Tender Invitation

Issued by: Petra Development and Tourism Regional Authority (PDTRA)

Tender No.: (G2G/A/1/2025)

Funded by: The United States Government (G2G Grant)

The Petra Development and Tourism Regional Authority (PDTRA) invites specialized and qualified bidders to submit their Technical and Financial Proposals for the development of Crowd Management Plans and Studies and the enhancement of visitor experiences within the Petra Archaeological Park (PAP), in accordance with the terms and conditions set forth in the tender documents.

1. Eligible Bidders

This invitation is open to:

- Local Jordanian companies specialized in studies related to crowd management, visitor flow, and group management at archaeological and tourist sites.
- International companies specialized in crowd management and visitor experience enhancement. International bidders shall submit a certified copy of their company registration in their country of origin. Upon contract award, the successful international bidder shall provide certified registration with the Companies Control Department at the Ministry of Industry, Trade, and Supply in Jordan.
- Joint Ventures (JV) are permitted under the following conditions:
 - * An entity may participate in only one JV, whether individually or as part of another JV.
 - * In a JV between a local and an international firm, the local firm shall be the Lead Partner.
 - * A preliminary Joint Venture agreement must be submitted as part of the tender documents.
 - * JV partners shall be jointly and severally liable for the execution of the contract.

2. Scope of Work

PDTRA aims to implement projects intended to reduce congestion along the main trail of the Petra Archaeological Park, including but not limited to:

- Introducing an alternative exit route from the site.
- Promoting and activating alternative trails within the park to relieve pressure on the main visitor route.
- Developing new visitor experiences and products that enhance overall visitor satisfaction and site management efficiency.

The detailed scope of work, deliverables, timelines, and technical requirements are fully defined in the tender documents.

3. Tender Schedule & Key Dates

Activity	Date	Time (Jordan Local Time)
Site Visit & Clarification Session	Sunday, 04/01/2026	10:00 AM
Deadline for Written Inquiries	Tuesday, 06/01/2026	03:00 PM
Last Date to Obtain Original Tender Documents (Free of Charge)	Sunday, 18/01/2026	02:00 PM
Deadline for Proposal Submission	Monday, 19/01/2026	12:00 PM
Opening of Technical Proposals (attendance allowed for interested bidders)	Monday, 19/01/2026	12:30 PM

4. Submission Instructions

Tender Security:

A tender security of 3% of the total financial offer value shall be submitted either as an unconditional bank guarantee or a certified check issued by a licensed bank in Jordan, in the name of President of Petra Development and Tourism Regional Authority (PDTRA), in addition to his official capacity, clearly indicating the Tender Number and Tender Title, and valid for 90 days from the proposal submission deadline.

Proposal Format:

Proposals must be submitted in sealed, wrapped, and closed envelopes, clearly labeled with the Tender Number, Tender Title, and the Bidder's Name and Address.

Technical and Financial Proposals:

- The Technical Proposal and Financial Proposal must be submitted in two separate sealed envelopes.
- A stamped copy of the original tender documents must be included in the technical proposal envelope.
- The Tender Security must be placed in a third separate sealed envelope.

Submission Site:

All proposals must be deposited in the Tender Box at the PDTRA Main Building, Wadi Musa, and late submissions or proposals sent by email/fax will not be accepted.

5. Evaluation Method

The evaluation shall be conducted in two stages. Technical proposals will be evaluated first, and only bidders who are technically qualified will have their financial proposals opened and evaluated, in accordance with the tender documents.

6. Clarifications & Communication

All inquiries regarding this tender must be submitted in writing to:

- tenders@pra.gov.jo
- Rashed.nawafleh@pra.gov.jo

PDTRA shall circulate responses to all bidders one week after the inquiry deadline, and bidders are advised to follow up on any issued addenda via the official PDTRA website.

The Specialized Central Procurement Committee of PDTRA reserves the right to cancel the tender, re-tender it, or reject any or all bids without stating reasons and without incurring any legal or financial liability.

Chief Commissioner
Dr. Fares Braizat