

REQUEST FOR PROPOSALS

For the SUPPLY, OPERATION, IMPLEMENTATION, AND MAINTENANCE OF THE E-MOBILITY SYSTEM IN PETRA DEVELOPMENT AND TOURISM REGION (PDTRA)

Tender No. [G2G/A/2/2026]

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TABLE OF CONTENTS

SECTION 1 - DEFINITIONS	3
1.1 Definitions	3
SECTION 2 – NOTICE.....	4
2.1 Request for Proposals	4
2.2 Disclaimer	4
SECTION 3 – PROJECT DETAILS.....	5
3.1 Background	5
3.2 Petra Mobility System	5
3.3 Operator	6
SECTION 4 – BIDDING PROCESS	6
4.1 Planning.....	6
4.2 Information Sources	7
4.3 Data Room	7
4.4 Bidders’ Questions on RFP	7
4.5 Bidders’ Comments on Petra Mobility System Operator and Supplier Agreement (Draft)	8
4.6 Pre-Bid Meeting	8
4.7 Rejection of Proposals.....	8
4.8 Cancellation of the Bidding Process	9
4.9 Opening and Evaluation of Proposals	9
4.10 Signing of the Petra Mobility System Operator and Supplier Agreement	10
SECTION 5 – INSTRUCTIONS TO BIDDERS	10
5.1 General Terms that the Proposal must fulfil	10
5.2 Proposal Package	10
5.3 Submission of Proposal	11
5.4 Content of Proposal	11
5.5 Technical Proposal	12
5.6 Financial Proposal	13
SECTION 6 – EVALUATION.....	14
6.1 Responsiveness	14
6.2 Evaluation Criteria – Technical Proposals	14
6.3 Evaluation Criteria – Financial Proposals	17
6.4 Winning Bidder.....	17
6.5 Clarification	17
SECTION 7 – GENERAL MATTERS	17
7.1 Responsibility of Bidders	17
7.2 Confidentiality	18
7.3 Conflict of Interest	18
7.4 Fraud and Corruption.....	19
7.5 Governing Law and Rules	20
SECTION 8 – REVIEW OF PROCUREMENT DECISIONS	20
8.1 Right to Review	20
8.2 Time Limit on Review	20
8.3 Submission of Complaints or Disputes	20
Schedule 1 (Petra Mobility System Operator and Supplier Agreement Comment Form)	22
Schedule 2 (Proposal Submission Letter)	23
Schedule 3 (Business Structure Sheet (partnership/corporation)).....	25
Schedule 4 (Business Structure Sheet (consortium)).....	26
Schedule 5 (Basic Information Sheet)	28
Schedule 6 (Statement of Financial Capability)	29
Schedule 7 (Tender Guarantee).....	30
Schedule 8 (Technical Offer).....	31
Schedule 9 (Curriculum Vitae of Proposed Project Manager)	32
Schedule 10 (Financial Offer).....	33

SECTION 1 - DEFINITIONS

1.1 Definitions

The following words or terms shall have the following meanings in this RFP:

Affiliate means a corporation or entity effectively under the Control of, or in Control of, a Bidder or associated with a Bidder under common ownership and Control.

Bidder means a juridical person or Consortium which participates in the Bidding Process.

Bidding Process means the process beginning from the publication of this RFP until the signing of the Petra Mobility System Operator Agreement.

Coercion, Collusion, Corrupt Practices, Fraud, Restrictive Practices and Undesirable Practices have the meanings given to them in paragraph 7.4.2 below.

Conflict of Interest has the meaning given to it in paragraph 7.3.2 below.

Consortium means an incorporated association of juridical persons bound by contract or law, solidarily undertaking by mutual written agreement a common enterprise which is to participate in the Bidding Process.

Consortium Member means any of the juridical persons or group of persons comprising a Consortium, each having a definite interest in the common undertaking, solidarily liable in the Bidding Process and whose interest will be converted into an equivalent equity participation in the corporation that will become the Operator if the Consortium is awarded and accepts the obligation to provide the Services.

Control means, for purposes of defining an Affiliate, the power to direct or cause the direction of the management policies of a body corporate whether through: (i) ownership of at least fifty per cent (50%) plus one (1) share of the outstanding voting shares or (ii) ownership of at least twenty per cent (20%) of the outstanding voting shares and (a) possession of at least fifty per cent (50%) plus one (1) share of the voting rights through voting trust or other voting agreements entered into at least one (1) year before the Proposal Submission Date or (b) the ability to elect a majority of the members of the Affiliate's board of directors. In determining ownership by a corporation of the shares of another corporation, shares held both directly and indirectly will be counted. If the Bidder or Consortium Member was incorporated only within the last six (6) months, then the requirement herein that the voting trust or other voting agreement should have been entered into at least one (1) year before the Proposal Submission Date, will not be applicable.

Data Room has the meaning given to it in paragraph 4.3.1 below.

Effective Date means the effective date under the Petra Mobility System Operator and Supplier Agreement (Draft).

Financial Offer means a financial offer in the form set out in Schedule 10.

Financial Proposal means a financial proposal submitted by a Bidder for the provision of the Services as required by paragraph 5.5.7 below.

Kilometre Charge means the Kilometre Charge as offered in the Financial Offer.

Net Worth means the sum of subscribed and paid-up equity and reserves, from which shall be deducted the sum of revaluation reserves, miscellaneous expenditure not written off and accrued liabilities.

Operator means the Winning Bidder which enters into a Petra Mobility System Operator and Supplier Agreement.

PDTRA means the Petra Development and Tourism Regional Authority, which exists pursuant to Law No. (15) of 2009 and whose registered address is at Wadi Musa, Al-Betrā' District, Ma'an Governorate, Jordan, as represented by the Chief of the Board of Commissioners or their designated delegate(s).

Petra Mobility System Operator and Supplier Agreement means the service contract that will be entered into by PDTRA and the Winning Bidder.

Petra Mobility System Operator and Supplier Agreement (Draft) means the draft of the Petra Mobility System Operator and Supplier Agreement attached to this RFP, or any subsequent version thereof as issued by PDTRA.

Project means the Petra Operator and Supplier mobility system.

Proposal means a proposal submitted by a Bidder for the provision of the Services.

Proposal Submission Date means the date specified as such in paragraph 4.1.1 below.

Proposal Submission Deadline has the meaning given to it in paragraph 5.3.1 below.

Responsive has the meaning given to it in paragraph 6.1.1 below.

RFP means this request for proposals.

Second-Ranked Bidder means the Bidder which was ranked second as determined by PDTRA.

Services has the meaning given to it in the Petra Mobility System Operator and Supplier Agreement (Draft).

Subcontractor means an entity which may be engaged by the Operator to undertake subcontracted work in accordance with the Petra Mobility System Operator and Supplier Agreement.

Technical Proposal means a technical proposal submitted by a Bidder for the provision of the Services.

Tender Guarantee means the instrument provided by the Bidder to provide security and guarantee that it shall comply with all its obligations under this RFP.

Winning Bidder means the highest-ranked Bidder as determined by PDTRA.

SECTION 2 – NOTICE

2.1 Request for Proposals

- 2.1.1 This RFP is provided to the recipient solely for use in preparing and submitting a Proposal in an international competitive tender to provide the Services as defined in the Petra Mobility System Operator and Supplier Agreement (Draft).

2.2 Disclaimer

- 2.2.1 No employees or consultants of PDTRA:
- (a) Make any representation (express or implied) or warranties as to the accuracy or completeness of the information contained in this RFP or other document made available

to a person in connection with the Bidding Process for the Services and shall have no liability for this RFP or for any other written or oral communication transmitted to the recipient in the course of the recipient's evaluation of the Project; or

- (b) Will be liable to reimburse or compensate a recipient for any costs or expenses incurred by the recipient in evaluating or acting upon this RFP or otherwise in connection with the Project.

2.2.2 The Bidding Process is conducted through the procedures specified in this RFP.

2.2.3 The issuance of this RFP does not imply that PDTRA is bound to appoint a Winning Bidder or enter into a Petra Mobility System Operator and Supplier Agreement. PDTRA reserves the right to reject all or any of the Proposals received or otherwise discontinue the Bidding Process at any time without assigning any reason whatsoever.

SECTION 3 – PROJECT DETAILS

3.1 Background

3.1.1 The Project ambitions to enhance site access and tourist experience within Petra and surrounding areas, while showcasing the capabilities of electric bus systems in Jordan.

3.2 Petra Mobility System

3.2.1 The Project will consist of:

- (a) A depot, which is to be constructed by the Operator on land leased out by PDTRA;
- (b) A staging area, which is to be constructed by the Operator on land leased out by PDTRA;
- (c) Five (5) pick-up/drop-off points:
 - (i) A pick-up point at the basin Area (Abu Oliqa);
 - (ii) A drop-off point at the southeast entrance of the cultural village;
 - (iii) A pick-up point at the northwest exit of the cultural village, where a shelter is to be constructed by the Operator;
 - (iv) A drop-off and pick-up point at Little Petra, where a shelter is to be constructed by the Operator;
 - (v) A drop-off point at the visitor centre;
- (d) Routes:
 - (i) Route A shall consist in a loop between the basin, the cultural village, Little Petra, and the visitor centre and shall have a length of fifteen point ninety-five (15.95) kilometres;
 - (ii) Route B shall consist in a loop between the basin and the visitor centre and shall have a length of five point forty-six (5.46) kilometres;
 - (iii) Any other routes requested by the authority.

- (e) Sixteen (16) twelve (12)-metre battery-electric buses;
- (f) Eight (8) chargers.

3.2.2 The drop-off points and routes are subject to potential adjustments by PDTRA in the course of the Petra Mobility System Operator and Supplier Agreement period.

3.3 Operator

3.3.1 This RFP is for the supply, operation and maintenance of the Project and the Winning Bidder may be appointed as the Operator under the Petra Mobility System Operator and Supplier Agreement.

3.3.2 The Operator will be expected to provide the complete list of Services as defined and set out in the Petra Mobility System Operator and Supplier Agreement (Draft).

3.3.3 The Operator will be remunerated for the provision of the Services through a combination of milestone payments and a service fee based on the distance in kilometres travelled by the busses, subject to certain performance requirements as set out in the Petra Mobility System Operator and Supplier Agreement (Draft).

SECTION 4 – BIDDING PROCESS

4.1 Planning

4.1.1 This RFP introduces the Bidding Process for the Services. The indicative overall planning for the Bidding Process is presented below.

Milestone	Party Responsible	Target Date
Issuance of RFP and Petra Mobility System Operator and Supplier Agreement (Draft)	PDTRA	_____
Opening of Data Room	PDTRA	_____
Pre-Bid Meeting	PDTRA	_____
Petra Mobility System Operator and Supplier Agreement Comments Submission Date	Bidders	_____
Issuance of revised RFP and Petra Mobility System Operator and Supplier Agreement (Draft)	PDTRA	_____
Proposal Submission	Bidders	_____
Notification of Proposal evaluation results and appointment of Winning Bidder	PDTRA	_____
Signature of the Petra Mobility System Operator and Supplier Agreement	PDTRA and Winning Bidder	_____

4.2 Information Sources

4.2.1 The primary sources of information provided to Bidders in relation to this RFP are:

- (a) This RFP;
- (b) The Petra Mobility System Operator and Supplier Agreement (Draft) (attached to this RFP).
- (c) The documents provided on the Data Room (see paragraph 4.3 below);
- (d) The answers to questions raised on the RFP (see paragraph 4.4 below);
- (e) The responses to comments raised on the Petra Mobility System Operator and Supplier Agreement (Draft) (see paragraph 4.5 below); and
- (f) The Pre-Bid Meeting as organised by PDTRA (see paragraph 4.6 below).

4.2.2 Bidders relying on information from other sources or the public domain do so at their own risk.

4.2.3 All Bidders shall be provided with the same information simultaneously. PDTRA does not assume any responsibility for emails not received or delivered late.

4.3 Data Room

4.3.1 Bidders shall be offered the opportunity to access a web-based (digital) data room containing information about the Project (the “**Data Room**”). The Data Room can be accessed from the date specified in paragraph 4.1.1 above until the signing date of the Petra Mobility System Operator and Supplier Agreement.

4.3.2 Bidders are allowed to request additional information. PDTRA reserves the right to provide such additional information, which shall then be provided to all Bidders simultaneously. Any new information made available in the Data Room shall be highlighted.

4.4 Bidders’ Questions on RFP

4.4.1 Bidders shall have the opportunity to ask questions concerning this RFP, including, but not limited to, inquiries aiming at obtaining clarifications regarding potential ambiguities or contradictions. These questions shall explicitly not refer to the Petra Mobility System Operator and Supplier Agreement (Draft) (see paragraph 4.5 below).

4.4.2 Questions can only be addressed by email to the following address:

Attention: Deputy Chief Commissioner

Email: infracom@pra.gov.jo

CC: Rashed.nawafleh@pra.gov.jo

4.4.3 Bidders' questions shall be treated anonymously.

4.4.4 PDTRA shall endeavour to respond to all clarification or information requests, however requests received later than seven (7) days prior to the Proposal Submission Deadline may be left unanswered. Every such clarification delivered to Bidders shall be made in the form of an appendix to this RFP. It shall, upon being issued, be sent to all Bidders within the shortest possible time, and shall not be considered a justification for requesting an extension of the Proposal Submission Deadline. All such appendices shall automatically become an integral part of this RFP.

4.5 Bidders' Comments on Petra Mobility System Operator and Supplier Agreement (Draft)

- 4.5.1 Bidders shall have the opportunity to submit comments concerning the Petra Mobility System Operator and Supplier Agreement (Draft) before the Petra Mobility System Operator and Supplier Agreement Comments Submission Date specified in paragraph 4.1.1 above. Comments shall be submitted in conformity with Schedule 1 and shall be sent by email to the address specified in paragraph 4.4.2 above. The Bidders' comments shall be treated anonymously.
- 4.5.2 PDTRA shall endeavour to respond to all comments and may decide to issue a revised Petra Mobility System Operator and Supplier Agreement (Draft) taking some or all of the comments into consideration. Every such response and, if applicable, the revised Petra Mobility System Operator and Supplier Agreement (Draft) shall, upon being issued, be sent to all Bidders within the shortest possible time.

4.6 Pre-Bid Meeting

- 4.6.1 A Pre-Bid Meeting shall be organised by PDTRA to:
- (a) Explain the Project, the Bidding Process and this RFP;
 - (b) Receive questions on the Project, the Bidding Process or this RFP; and
 - (c) Provide an opportunity for Bidders to visit and inspect the Project's location and infrastructure.

4.7 Rejection of Proposals

- 4.7.1 PDTRA has a discretionary right to reject a Proposal. Reasons for rejecting a Proposal include, but are not limited to, the following:
- (a) The Proposal does not contain all elements defined in the instructions;
 - (b) The Proposal is submitted after the Proposal Submission Deadline;
 - (c) The Bidder or the bank which has issued the Tender Guarantee are insolvent or in the process of liquidation or bankruptcy;
 - (d) The amount, format or issuer of the Tender Guarantee does not meet the requirements; or
 - (e) PDTRA becomes aware of facts which can influence the free will of the Bidder.
- 4.7.2 The Proposal may also be rejected up until signing of the Petra Mobility System Operator and Supplier Agreement in case PDTRA concludes, in its discretionary right, that one of the following applies:
- (a) the Proposal does not comply with the objectives of the tender or is not in line with the applicable laws (especially in case the Proposal submitted by the Bidder is not acceptable to PDTRA in terms of conditions offered or their alignment with applicable laws and existing practice in the Hashemite Kingdom of Jordan);
 - (b) There is evidence of collusion and/or joint agreement between Bidders;
 - (c) There is reason to believe that tender rules have been violated (for example, failure to keep confidential information);
 - (d) There is evidence that the Bidder is trying to gain advantage over other Bidders in an incorrect manner; or

- (e) The Kilometre Charge offered varies significantly from the estimate of PDTRA.

4.7.3 In the event of the rejection of a Proposal, PDTRA shall inform the relevant Bidder in a written form, in accordance with the applicable laws.

4.8 Cancellation of the Bidding Process

4.8.1 PDTRA reserves the right to unilaterally cancel or suspend the Bidding Process at all times. In case of cancellation, PDTRA will inform the Bidders.

4.8.2 The tender may be cancelled at any time prior to the Proposal Submission Deadline at no cost to PDTRA, if PDTRA determines that this action is in its best interest or that of the Government of the Hashemite Kingdom of Jordan. Reasons for cancellation include, but are not limited to:

- (a) Changes in the legislative framework in the Hashemite Kingdom of Jordan causing the Bidding Process or the Services to become impossible, illegal or economically unviable; or
- (b) Proposed amendments to the instructions or procedure would be of such magnitude and substance that a new bidding process would be desirable.

4.8.3 The Bidding Process may be proclaimed unsuccessful at any time after the Proposal Submission Deadline, at no cost to PDTRA, if:

- (a) No Proposals have been submitted;
- (b) The Proposals which have been submitted, in the opinion of PDTRA, do not meet the criteria, goals and requirements of the Bidding Process; or
- (c) The Winning Bidder and the Second-Ranked Bidder both refuse to sign the Petra Mobility System Operator and Supplier Agreement in the form offered by PDTRA.

4.8.4 In the event of a rejection of a Proposal, cancellation of the Bidding Process or proclamation of the Bidding Process as unsuccessful, no Bidder shall be entitled to any claim whatsoever against PDTRA or the government of the Hashemite Kingdom of Jordan for any costs, expenses or damages resulting directly or indirectly from such rejection, cancellation or proclamation.

4.9 Opening and Evaluation of Proposals

4.9.1 The opening of the Technical Proposals shall occur immediately after the Proposal Submission Deadline at the address indicated in paragraph 5.3.1 below. The Bidders may be present at the opening of the Technical Proposals. Proposals for which a notice of withdrawal request has been submitted shall not be opened.

4.9.2 PDTRA shall then proceed with the evaluation of the Technical Proposals in accordance with the provisions of SECTION 6 below and shall inform all Bidders of the results in writing.

4.9.3 The opening of the Financial Proposals shall be during a public session. The Bidders who have been qualified for the evaluation of their Financial Proposal may be present at the opening of the Financial Proposals. After the conclusion of the public opening, PDTRA shall evaluate the Financial Proposals.

4.9.4 PDTRA shall then proceed with the evaluation of the Financial Proposals in accordance with the provisions of SECTION 6 below and shall inform all Bidders who have been qualified for the evaluation of their Financial Proposal of the results in writing.

- 4.9.5 In the event that only one (1) Bidder submits a Proposal and the said Proposal is declared responsive by PDTRA, the Petra Mobility System Operator and Supplier Agreement may be entered into with this Bidder, Or PDTRA shall have the right to re-tender the bid for a second time.

4.10 Signing of the Petra Mobility System Operator and Supplier Agreement

- 4.10.1 The Winning Bidder shall receive an invitation from PDTRA with the aim to sign the Petra Mobility System Operator and Supplier Agreement. The Petra Mobility System Operator and Supplier Agreement shall be signed within thirty (30) days following the date of issuance of the invitation to the Winning Bidder in a form and substance which is conform to the Petra Mobility System Operator and Supplier Agreement (Draft). No substantial amendments to the Petra Mobility System Operator and Supplier Agreement (Draft) shall be permitted at this stage. PDTRA retains the right, in its absolute discretion, to extend the term for signing of the Petra Mobility System Operator and Supplier Agreement.
- 4.10.2 If the Winning Bidder does not sign, formally and in content, the Petra Mobility System Operator and Supplier Agreement within the timeframe set by PDTRA, such Bidder shall be considered to have withdrawn from the Bidding Process.
- 4.10.3 In that event, PDTRA may invite the Second-Ranked Bidder to conclude the Petra Mobility System Operator and Supplier Agreement. Provisions of the preceding paragraph apply to the discussions with the Second-Ranked Bidder. In the event that both the Winning Bidder and the Second-Ranked Bidder do not sign the Petra Mobility System Operator and Supplier Agreement, PDTRA may, at its discretion, invite fresh Bids from all Bidders or cancel the Bidding Process, as the case may be.
- 4.10.4 A Proposal may not be withdrawn after the Proposal Submission Deadline and shall remain binding on the Bidder. If a Bidder which was invited by PDTRA to negotiate withdraws from the Bidding Process, or refuses to sign, or unreasonably delays the signing of, the Petra Mobility System Operator and Supplier Agreement, the Tender Guarantee of the said Bidder may be forfeited and encashed by PDTRA.

SECTION 5 – INSTRUCTIONS TO BIDDERS

5.1 General Terms that the Proposal must fulfil

- 5.1.1 All elements of the Proposal containing monetary values, whether they apply to business activities in the Hashemite Kingdom of Jordan or abroad, must be expressed in Jordanian Dinars (JOD).
- 5.1.2 All documents forming part of the Proposal must be written in the English or Arabic language; copies of legal or similar supporting documents in other languages than English or Arabic must be accompanied with a notarised translation.
- 5.1.3 The original Proposal must be printed and signed in ink by an authorised representative of the Bidder. The validity of alterations and erasing, if any, must be confirmed by the initials of an authorised representative of the Bidder, also in ink.

5.2 Proposal Package

- 5.2.1 The Proposal must be submitted in a master envelope containing three (3) inner envelopes, i.e. the Technical Proposal envelope, the Financial Proposal envelope and Bid Security Guarantee.
- 5.2.2 The master envelope must be properly sealed and must be marked with:
- (a) The name and the address of the Bidder;

- (b) The address of PDTRA as indicated in paragraph 5.3.1 below;
 - (c) The warning: “Do not open before <insert Proposal Submission Deadline>”;
 - (d) The wording: “Master Envelope – Proposal for the Supply, Operation and Maintenance of the Petra Mobility System **G2G/A/2/2026**”.
- 5.2.3 The Technical Proposal envelope must be properly sealed, must be marked as “Technical Proposal” and must contain:
- (a) One (1) complete original Technical Proposal, clearly marked as “**ORIGINAL**”;
 - (b) Two (2) complete copies of the Technical Proposal, clearly marked as “**COPY NO. __**”; and
 - (c) Three (3) flash drives, each containing a complete electronic copy of the Technical Proposal, in either Microsoft Word (.doc or .docx) or Portable Document Format (.pdf) format.
- 5.2.4 The Financial Proposal envelope must be properly sealed, must be marked as “Financial Proposal” and must contain:
- (a) One (1) complete original Financial Proposal, clearly marked as “**ORIGINAL**”; and
 - (b) Two (2) complete copies of the Financial Proposal, clearly marked as “**COPY NO. __**”;
 - (c) Three (3) flash drives, each containing a complete electronic copy of the Financial Proposal, in either Microsoft Word (.doc or .docx) or Portable Document Format (.pdf) format, as well as the Financial Model in Microsoft Excel (.xls, .xlsx or .xslm) format.
 - (d) The Bid Security Guarantee shall be submitted in a separate envelope from the Technical Proposal and the Financial Proposal. The envelope shall be marked on the outside with “Bid Security Guarantee” and shall bear the same external information as that written on the Technical and Financial Proposals.
- 5.2.5 In the event of any discrepancy between an original and the copies, soft copies on flash drives, the original hardcopy shall prevail.
- 5.3 Submission of Proposal**
- 5.3.1 The Proposal must be delivered to PDTRA before 2.00 pm (Jordan Standard Time) on the Proposal Submission Date (the “**Proposal Submission Deadline**”) at the following address:
- (a) "Petra Development and Tourism Regional Authority (PDTRA), Bids Box, Wadi Musa, Al-Betrā' District, Ma'an Governorate, Jordan", Postal Code 71810.
- 5.3.2 The Proposal shall be considered submitted upon physical receipt by PDTRA of the master envelope. PDTRA shall issue a Proposal receipt confirmation, which shall clearly indicate the date and time at which the Proposal was received.
- 5.4 Content of Proposal**
- 5.4.1 The Proposal shall contain all components listed in the table below. Each component shall be duly signed by the Bidder's authorised representative and stamped with the Bidder's company seal. The Proposal shall be considered only on the basis of information provided in accordance with this predefined format.

Item	Schedule
Technical Proposal	
Proposal Submission Letter	Schedule 2
Business Structure Sheet	Schedule 3 or Schedule 4
Basic Information Sheet	Schedule 5
Statement of Financial Capability	Schedule 6
Tender Guarantee	Schedule 7
Technical Offer	Schedule 8
Curriculum Vitae of Proposed Project Manager	Schedule 9
Financial Proposal	
Financial Offer	Schedule 10

5.5 Technical Proposal

- 5.5.1 Bidders must submit a **Proposal Submission Letter** in conformity with Schedule 2.
- 5.5.2 Bidders must submit a **Business Structure Sheet** in conformity with Schedule 3 (or, in case the Bidder is a Consortium, Schedule 4).
- 5.5.3 Bidders (or, in case the Bidder is a Consortium, all Consortium Members) must submit a **Basic Information Sheet** in conformity with Schedule 5.
- 5.5.4 Bidders must submit a **Statement of Financial Capability** in conformity with Schedule 6. The Bidder (or, in case of a Consortium, one or several of the Consortium Members with a joint minimum percentage interest in the Consortium of fifty percent (50%)) must show:
- A minimum average annual turnover of five million Jordanian Dinars (JOD 5 million) over the latest three (3) financial years; and
 - A minimum Net Worth of two million Jordanian Dinars (JOD 2 million) as of the end of the latest financial year.
- 5.5.5 Bidders must submit a **Tender Guarantee** At a rate of not less than (3%) of the financial offer value. in conformity with Schedule 7.
- The Tender Guarantee must be provided by a bank duly registered in Jordan with an amount not less than (3%) of the Financial Proposal value, and its audited financial statements must be attached thereto. Such statements shall be submitted together with the Bid Security and must not be dated prior to 31 December 2025.
 - The Tender Guarantee can be claimed by PDTRA in case of:
 - Withdrawal from the Bidding Process after the Proposal Submission Date, or refusal to sign the Petra Mobility System Operator and Supplier Agreement after being invited to do so;

- (ii) The Effective Date of the Petra Mobility System Operator and Supplier Agreement not being reached within the timeframe and conditions specified in the Petra Mobility System Operator and Supplier Agreement;
 - (iii) Violation of the provisions of paragraph 7.2.6 below; or
 - (iv) Exclusion from the Bidding Process by PDTRA in case of any wilful misconduct such as Corrupt Practice, Collusion, Coercion, Fraud, Fraudulent Practice, Undesirable Practice or Restrictive Practice.
 - (c) Within seven (7) days after the signing date of the Petra Mobility System Operator and Supplier Agreement, PDTRA shall release the Tender Guarantee to all Bidders, except for the Winning Bidder. The Tender Guarantee of the Winning Bidder shall be released on the Effective Date of the Petra Mobility System Operator and Supplier Agreement.
 - (d) The Tender Guarantee must be signed and dated by the Corporate Secretary or equivalent officer of the bank providing the Tender Guarantee.
- 5.5.6 Bidders must submit a **Technical Offer** in conformity with Schedule 8.
- (a) The Technical Offer must not exceed fifty (50) pages with a minimum font size of eleven (11), the appendices being not considered as part of the page limit. PDTRA may disregard every page beyond the page limit for the purposes of evaluation.
 - (b) Bidders must describe choices, strategies, underlying rationales and other aspects of the Technical Offer clearly and, where possible, provide evidence, (project) references, reports, agreements, declarations of intent and other documents in order to support the Technical Offer.
 - (c) Bidders are invited to follow a SMART (Specific, Measurable, Attainable, Realistic and Timely) approach in the Technical Offer.
- 5.5.7 Bidders must submit a **Curriculum Vitae of Proposed Project Manager** in conformity with Schedule 9.
- 5.6 Financial Proposal**
- 5.6.1 Bidders must submit a **Financial Offer** in conformity with Schedule 10.
- 5.6.2 Bidders must submit a **Financial Model**. The Financial Model shall:
- (a) Be an electronic file constructed in Microsoft Excel 2007 (or more recent version) (English US) compatible format that shall not require the use of external modules;
 - (b) Be free of any mechanical or mathematical error;
 - (c) Not contain any circular reference;
 - (d) Not contain any macro, unless strictly necessary (e.g. to break a circular reference);
 - (e) Clearly distinguish, by means of a specific formatting, input cells from calculation cells and output cells;
 - (f) Not include any hard-numbered assumptions in any calculation cell or output cell;
 - (g) Contain simple and transparent calculations;

- (h) Preferably be based on an internationally recognised modelling standard such as the FAST Standard (www.fast-standard.org);
- (i) Be constructed using quarterly, semi-annual or annual periods;
- (j) Express (or convert) all monetary figures in Jordanian Dinars in nominal terms (i.e. in inflated terms applicable in the year of expenditure);
- (k) Display information on the basis of the Jordanian fiscal year (ending December 31);
- (l) Reflect all financial information in accordance with the International Financial Reporting Standards (IFRS) as applied in the Hashemite Kingdom of Jordan from time to time;
- (m) Not contain inconsistencies with any provision included in this RFP, the Petra Mobility System Operator and Supplier Agreement (Draft), the Technical Proposal or the Financial Proposal;
- (n) Be based on the Bidder's own assumptions but shall reflect, to the extent possible, the envisaged initial master timetable indicated in the Petra Mobility System Operator and Supplier Agreement (Draft);
- (o) Present all expected revenues and costs of the Operator during the term of the Petra Mobility System Operator and Supplier Agreement, including, but not limited to, PDTRA payments, advertising revenues, investment costs, electricity costs, staff costs, bus and charger repair and maintenance costs, administrative costs and taxes;
- (p) Present the forecasted cash flow statement, profit and loss statement and balance sheet statement of the Operator during the term of the Petra Mobility System Operator and Supplier Agreement;
- (q) Include a dashboard sheet which shall contain among others a clearly marked cell presenting the Kilometre Charge as offered in the Financial Offer.

SECTION 6 – EVALUATION

6.1 Responsiveness

6.1.1 Prior to the evaluation of a Proposal, PDTRA shall determine whether that Proposal is Responsive to the requirements of this RFP. A Proposal shall be considered Responsive only if:

- (a) The Proposal is received by the Proposal Submission Deadline;
- (b) The Proposal contains all the information (complete in all respects) as requested pursuant to this RFP; and
- (c) The Proposal does not contain any condition or qualification.

6.1.2 PDTRA reserves the right to reject any Proposal which is not Responsive and no request for alteration, modification, substitution or withdrawal shall be entertained by PDTRA in respect of such Proposal.

6.2 Evaluation Criteria – Technical Proposals

6.2.1 PDTRA shall evaluate the Technical Proposals which have been found to be Responsive in accordance with the following criteria:

Technical Offer	Maximum Points	How each item is scored
Section 1: Equipment	17	
1.1. Track record of the vehicle supplier	7	Experience, reputation, and industry certifications of proposed vehicle supplier: "Unacceptable" = zero (0) point "Poor" = one (1) point "Moderate" = three (3) points "Good" = five (5) points "Exceptional" = seven (7) points
1.2. Equipment design and features	7	Evaluation based on the visual appeal and aesthetic design of the busses, chargers and shelters (higher points awarded for attractive designs and features that enhance the passenger experience and align with the Project's image): "Unacceptable" = zero (0) point "Poor" = one (1) point "Moderate" = three (3) points "Good" = five (5) points "Exceptional" = seven (7) points
1.3. Availability of local/ regional after-sales support	3	Experience of vehicle supplier and presence of after-sales support network within Jordan or the region: "Poor" (or no experience) = zero (0) point "Moderate" = one (1) point "Good" = two (2) points "Exceptional" = three (3) points
Section 2: Operations	26	
2.1. Experience in management of bus fleets	9	Capacity and experience in handling bus fleets and transportation projects, as assessed by size of current bus fleet under management: <40 busses = zero (0) point 40-59 busses = two (2) points 60-79 busses = five (5) points 80-99 busses = seven (7) points ≥100 busses = nine (9) points
2.2. Experience in public transport	3	Experience in successfully operating public transport services: "Poor" (or no experience) = zero (0) point "Moderate" = one (1) point "Good" = two (2) points "Exceptional" = three (3) points
2.3. Experience in tourism transport	3	Experience in successfully operating tourism transport services: "Poor" (or no experience) = zero (0) point "Moderate" = one (1) point "Good" = two (2) points "Exceptional" = three (3) points

Technical Offer	Maximum Points	How each item is scored
2.4. Experience with electric busses	2	Experience in successfully operating electric busses and/ or charging equipment: “Poor” (or no experience) = zero (0) point “Moderate” = one (1) point “Good” or “Exceptional” = two (2) points
2.5. Access to qualified personnel	9	Quality of the proposed key personnel, including, but not limited to, qualifications, relevant experience with public transport systems and relevant experience with bus systems: “Unacceptable” = zero (0) point “Poor” = two (2) point “Moderate” = five (5) points “Good” = seven (7) points “Exceptional” = nine (9) points
Section 3: Environmental, Social and Governance	7	
3.1. Environmental, governance, and gender commitments	3	Bidder’s dedication and commitments to sustainability, good governance, and promoting gender equality “Unacceptable” or “Poor” = zero (0) point “Moderate” = one (1) point “Good” = two (2) points “Exceptional” = three (3) points
3.2. Local content commitments	4	Bidder’s dedication and commitment to sourcing locally, creating jobs, and engaging with the community: “Unacceptable” = zero (0) point “Poor” = one (1) point “Moderate” = two (2) points “Good” = three (3) points “Exceptional” = four (4) points
Total Technical Offer Score	50	

6.2.2 For the purposes of the evaluation above, the quality of an item shall be marked as:

- (a) “Unacceptable” if the item fails to meet the expected quality standard and the deficiency is uncorrectable; there are a demonstrated lack of understanding of PDTRA’s requirements or omissions of major areas, which constitutes an unacceptable risk to PDTRA;
- (b) “Poor” if the item substantially fails to meet the expected quality standard; the item would have to undergo a major revision to become acceptable and lacks critical information, which constitutes a significant risk to PDTRA;
- (c) “Moderate” if the item fails to fully meet the expected quality standard; however, any significant deficiencies are correctable; the item lacks some information, which constitutes a moderate risk to PDTRA;
- (d) “Good” if the item meets the expected quality standard and any weaknesses are readily correctable, which constitutes a limited risk to PDTRA; and

- (e) “Exceptional” if the item has no significant weaknesses and exceeds the expected quality standard in a way which is beneficial to PDTRA; the item is innovative, comprehensive and complete in all details, which constitutes a negligible risk to PDTRA.

6.2.3 Any Bidder having received any “Unacceptable” mark or obtained a total Technical Offer score of less than thirty (30) points shall be disqualified and its Financial Proposals shall be returned unopened. All other Bidders shall be qualified for the evaluation of their Financial Proposals.

6.3 Evaluation Criteria – Financial Proposals

6.3.1 PDTRA shall evaluate the Financial Proposals which have been found to be Responsive in accordance with the following criteria:

Financial Proposal	Maximum Points	How each item is scored	Data to be provided by the Bidder
Financial Offer	50	<i>Financial Offer score</i> $= \frac{\text{Lowest Bidder's Kilometre Charge}}{\text{Bidder's Kilometre Charge}} \times 45 + \frac{\text{lowest bus supply price}}{\text{Bidder's bus supply price}} \times 5$	Financial Offer submitted as per Schedule 10

6.3.2 The proposed Kilometre Charge must be inclusive of all costs associated with the provision of the Services. There should be no hidden charges or additional costs.

6.4 Winning Bidder

6.4.1 The overall score of each Bidder shall be calculated by summing its Technical Offer score and its Financial Offer score.

6.4.2 The Bidder with the highest overall score shall be appointed as the Winning Bidder and the Bidder with the second-highest overall score shall be appointed as the Second-Ranked Bidder.

6.5 Clarification

6.5.1 PDTRA may, at its sole discretion, seek clarifications and ask for supporting documents from any Bidder regarding its Proposal. Such clarification(s) must be provided within the time specified by PDTRA for this purpose. Any request for clarification(s) and all clarification(s) must be sent by email, at the address specified in paragraph 4.4.1 above.

6.5.2 If a Bidder does not provide clarifications sought under paragraph 6.5.1 above within the prescribed time, its Proposal may be rejected. In case the Proposal is not rejected, PDTRA may proceed to evaluate the Proposal by construing the particulars requiring clarification to the best of its understanding, and the Bidder shall be barred from subsequently questioning such interpretation of PDTRA.

SECTION 7 – GENERAL MATTERS

7.1 Responsibility of Bidders

7.1.1 Notwithstanding any information given in this RFP and any additional communication from PDTRA, including supplemental notices and bid bulletins, it is the sole responsibility of any Bidder to:

- (a) Be fully acquainted with the laws, requirements, terms and conditions of the Bidding Process;
- (b) Examine all the bidding documentation, including all instructions, annexes, forms, schedules, terms, specifications and drawings; and
- (c) Familiarise itself with all existing laws, decrees, acts, rules and ordinances of Jordan, whether national or local, which may affect the provision of the Services.

7.2 Confidentiality

- 7.2.1 Any information contained in a Proposal shall not in any way be construed as binding on PDTRA, its agents, successors or assigns, but shall be binding against the Bidder if any contract is subsequently awarded to it under the Bidding Process on the basis of such information.
- 7.2.2 Information relating to the examination, clarification, evaluation and recommendation for the Bidders shall not be disclosed to any person who is not officially concerned with the process or is not a retained professional advisor advising PDTRA in relation to or matters arising out of, or concerning the Bidding Process.
- 7.2.3 PDTRA shall treat all information submitted as part of the Proposal in confidence and shall require all those who have access to such material to treat the same in confidence.
- 7.2.4 PDTRA shall not divulge any such information, unless it is directed to do so by any statutory body that has the power under law to require its disclosure or to enforce or assert any right or privilege of the statutory body and/or PDTRA.
- 7.2.5 All documents and other information supplied by PDTRA or submitted by a Bidder to PDTRA shall remain or become the property of PDTRA.
- 7.2.6 Bidders must treat all information related to the Bidding Process as strictly confidential and must not use it for any purpose other than for preparation and submission of a Proposal.
- 7.2.7 PDTRA will not return any Proposal which has been opened nor any information provided along therewith.

7.3 Conflict of Interest

- 7.3.1 A Bidder shall not have a Conflict of Interest which affects the Bidding Process. Any Bidder found to have a Conflict of Interest may be disqualified.
- 7.3.2 A Bidder may be considered to have a Conflict of Interest which affects the Bidding Process if:
 - (a) Such Bidder, any of its Consortium Members, or any of their Affiliates is a Consortium Member of another Bidder, or an Affiliate of a Consortium Member of another Bidder; or
 - (b) Such Bidder, any of its Consortium Members, or any of their Affiliates is proposed as a Subcontractor of another Bidder; or
 - (c) Such Bidder, any of its Consortium Members, or any of their Affiliates has an ownership interest of at least twenty per cent (20%) in another Bidder, a Consortium Member of another Bidder, or any of their Affiliates; or
 - (d) Such Bidder receives or has received any direct or indirect subsidy from another Bidder, or has provided any such subsidy to another Bidder; or

- (e) Such Bidder has the same legal representative for purposes of submitting its Proposal as another Bidder; or
- (f) Such Bidder has a relationship with another Bidder, directly or through common third parties, that puts them in a position to have access to each other's information about, or to influence the Proposal of either or each of the other Bidder; or
- (g) Such Bidder, any of its Consortium Members, or any of their Affiliates has participated as a consultant to PDTRA in the preparation of any documents, design or technical specifications of the provision of the Services; or
- (h) Any legal, financial or technical adviser of PDTRA in relation to the provision of the Services is engaged by such Bidder, any of its Consortium Members, or any of their Affiliates, in any manner for matters related to or incidental to the provision of the Services, within a period of two (2) years prior to the publication of this RFP and one (1) year after award of the Agreement; or
- (i) Any director, partner, officer, employee, professional advisor or agent of such Bidder, any of its Consortium Members, or any of their Affiliates, is also directly involved in any capacity related to the Bidding Process for another Bidder, a Consortium Member of another Bidder, or any of their Affiliates, within a period of two (2) years prior to the publication of this RFP.

7.4 Fraud and Corruption

7.4.1 It is PDTRA's policy to require that procuring entities and employers (including beneficiaries of public funds), as well as Bidders, suppliers and contractors, observe the highest standard of ethics during the procurement and execution of contracts.

7.4.2 In pursuit of this policy, PDTRA:

- (a) Will exclude from the Bidding Process any Bidder found to be engaging or having engaged in any Corrupt Practice, Collusion, Coercion, Fraud, Fraudulent Practice, Undesirable Practice or Restrictive Practice in competing for the provision of the Services;
- (b) Will denounce to relevant authorities any Bidder found to be engaging or having engaged in any Corrupt Practice, Collusion, Coercion, Fraud, Fraudulent Practice, Undesirable Practice or Restrictive Practice in competing for the provision of the Required Service, which may result in the Petra Mobility System Operator and Supplier Agreement being cancelled and/or such Bidder incurring civil and criminal liability under the applicable laws and regulations and being declared ineligible, for a period of ten (10) years, to be awarded any public-funded contract in the Hashemite Kingdom of Jordan; and
- (c) Defines, for the purposes of this paragraph 7.3, the terms set forth below as follows:

Coercion means harming or threatening to harm, directly or indirectly, persons, or their property to influence their involvement in the Bidding Process, or affect the execution of the Petra Mobility System Operator and Supplier Agreement.

Collusion means a scheme or arrangement between two or more Bidders, with or without the knowledge of the government, designed to establish financial offers or prices at artificial, non-competitive levels.

Corrupt Practice means the offering, giving, receiving, or soliciting, of anything of value to influence the action of a public official in the Bidding Process or in contract execution and includes inter alia bribery, extortion or coercion, which involves threats of injury to person, property or reputation.

Fraudulent Practice means a misrepresentation of facts in order to influence the Bidding Process or the execution of a contract to the detriment of the procuring entity and includes collusive practices among Bidders (prior to or after the submission of Proposals) designed to establish bid prices at artificial, non-competitive levels and to deprive the procuring entity of the benefits of free and open competition.

Restrictive Practice means any act, scheme, plan or agreement such as forming a group, clique, cartel, trust, syndicate, combine, pool and the like or arriving at any understanding or arrangement among Bidders, Consortium Members, Subcontractors, or the Affiliates of any of those entities, with the objective of restricting, subverting or manipulating a full and fair competition in the Bidding Process.

Undesirable Practice means (i) establishing contact with any person connected with or employed or engaged by PDTRA with the objective of canvassing or lobbying or (ii) in any manner influencing or attempting to influence the Bidding Process.

7.5 Governing Law and Rules

- 7.5.1 The provisions of the law of the Hashemite Kingdom of Jordan shall govern all matters relating to this RFP.

SECTION 8 – REVIEW OF PROCUREMENT DECISIONS

8.1 Right to Review

- 8.1.1 A Bidder who claims to have suffered or that may suffer any loss or injury as a result of breach of a duty imposed on PDTRA or an approving authority in the course of these procurement proceedings may seek a review in accordance with the procedure set out under this section.

8.2 Time Limit on Review

- 8.2.1 The Bidder must submit an application no later than seven (7) working days after the Bidder became, or should have become, aware of the circumstances giving rise to the complaint or dispute.

8.3 Submission of Complaints or Disputes

- 8.3.1 Any submission of complaints or disputes shall be submitted in writing by way of application to the Commissioner for Investment and Infrastructure of PDTRA for administrative review.
- 8.3.2 The application for administrative review to the Commissioner for Investment and Infrastructure of PDTRA shall include:
- (a) Details of the procurement requirements to which the complaint relates;
 - (b) Details of the provisions of the act, regulation or provision that has been breached or omitted;
 - (c) An explanation of how the provisions of the act, regulation or provision has been breached or omitted, including the dates and name of the responsible public officer, where known;
 - (d) Documentary or other evidence supporting the complaint where available; and
 - (e) Remedies sought and any other information relevant to the complaint.

- 8.3.3 The Commissioner for Investment and Infrastructure of PDTRA shall not entertain a complaint or dispute or continue to do so after the Petra Mobility System Operator and Supplier Agreement has entered into force.
- 8.3.4 The Commissioner for Investment and Infrastructure of PDTRA shall, within fourteen (14) days after receipt of the complaint or dispute, deliver a written decision which shall indicate:
- (a) Whether the application is upheld in whole, in part or rejected;
 - (b) The reasons for the decision; and
 - (c) Any corrective measures to be taken.
- 8.3.5 The decision of the Commissioner for Investment and Infrastructure shall be final, unless the Bidder institutes proceedings for judicial review.

Schedule 1 (Petra Mobility System Operator and Supplier Agreement Comment Form)

Name of Bidder: _____

Comment number	insert number up to ten (10)
Subject	
Location in Petra Mobility System Operator and Supplier Agreement (Draft) (clause number)	
Original wording in Petra Mobility System Operator and Supplier Agreement (Draft)	
Comment / motivation for amendment	
Suggested amended wording	

(copy table as necessary)

For and on behalf of (*name of Bidder*)

(*signature of authorised representative*)

(*name, title and date*)

Schedule 2 (Proposal Submission Letter)

To be submitted by the Bidder

Required attachment(s): Power of attorney, copy of board resolution or other document proving the authority of the authorised representative of the Bidder to execute, sign and receive documents for, and otherwise act in the name of, the Bidder (if the Bidder is a Consortium, such a document must be attached for the authorised representative of each Consortium Member, as well as for the authorised representative of the Lead Member to represent the Consortium)

I, (name), (citizenship), of legal age, with office address at (address), hereby certify for and on behalf of (name of Bidder) that:

1. In accordance with the Request for Proposals (RFP) for the supply, operation and maintenance of the Petra mobility system (the “Services”), (name of Bidder) hereby submits its proposal to provide the Services (the “Proposal”), which shall remain valid and binding upon (name of Bidder) for a period of one hundred eighty (180) days from the Proposal Submission Date as defined in the RFP;
2. (name of Bidder) has had the opportunity to examine the site, the RFP and the documents available on the Data Room as defined in the RFP;
3. (name of Bidder)’s offer (is in conformity with the RFP / has the following slight deviations from the RFP) [delete as appropriate, and where there are deviations, list any such deviations];
4. (name of Bidder) undertakes, if this Proposal is accepted, to provide the Services in accordance with the terms of the Petra Mobility System Operator and Supplier Agreement (Draft) and this Proposal, from the date of signing the Petra Mobility System Operator and Supplier Agreement;
5. (name of Bidder) confirms that all statements made and the information and documents provided in this Proposal, including statements made by all Consortium Members, their Affiliates and proposed Subcontractors, are true and correct, and accepts that any misrepresentation or false statement made therein shall be a ground for its disqualification;
6. (name of Bidder) authorises PDTRA to conduct any inquiries or investigations to verify the statements, documents and information submitted in this Proposal, and to seek clarification from its clients and bankers regarding any technical and financial aspects of this Proposal; (name of Bidder) also permits third parties to supply information required to verify statements and information submitted in this Proposal;
7. (name of Bidder) accepts all the terms and conditions of the RFP, understands that PDTRA is not bound to accept any Proposal it receives and acknowledges the right of PDTRA to reject this Proposal without assigning any reason and to cancel the Bidding Process at any time, without incurring any liability;
8. (name of Bidder), including all Consortium Members, their Affiliates and proposed Subcontractors, have not at any time during the Bidding Process engaged in any Corrupt, Fraudulent, Coercive, Undesirable, or Restrictive Practices, nor have a Conflict of Interest;
9. (name of Bidder) confirms that the Government of the Hashemite Kingdom of Jordan has not declared (name of Bidder), including all Consortium Members, their Affiliates and proposed Subcontractors, ineligible under Jordanian laws or any other official regulations;
10. (name of Bidder) waives any right to and shall not seek or obtain any restraining order, writ of injunction or prohibition or any other form of coercive judicial, quasi-judicial or administrative writ, process or issuance against PDTRA to restrain, prevent, suspend, or in any manner forestall, hinder or render inconvenient the Bidding Process; and

11. (name of Bidder) acknowledges that PDTRA is undertaking this Bidding Process in the performance of its functions to ensure the provision of a critical basic necessity and that, therefore, the provision of the Services is of paramount public interest and importance and that PDTRA will suffer serious and irreparable damage on account of any breach by (name of Bidder) of these undertakings, and agree that the breach of these undertakings shall result in (name of Bidder)'s automatic disqualification from the Bidding Process.

For and on behalf of (name of Bidder)

(Signature of authorised representative)

(Name, title and date)

Schedule 3 (Business Structure Sheet (partnership/corporation))

To be submitted by a Bidder which is a partnership or corporation

Name of Bidder: _____

Contact Information of Bidder:

Address	
Website	
Contact person	
Telephone	
Fax	
Email	

For and on behalf of (*name of Bidder*)

(*Signature of authorised representative*)

(*Name, title and date*)

Schedule 4 (Business Structure Sheet (consortium))

To be submitted by a Bidder which is a Consortium

Name of Consortium: _____

Consortium Members

Consortium Member	Name of Consortium Member	Percentage interest in the Consortium
Consortium Member (Lead)		
Consortium Member		
Consortium Member		

(Insert rows as necessary)

Contact Information of Consortium Members

Consortium Member (Lead)	
Address	
Website	
Contact person	
Telephone	
Fax	
Email	

Consortium Member	
Address	
Website	
Contact person	
Telephone	
Fax	
Email	

Consortium Member	
-------------------	--

Address	
Website	
Contact person	
Telephone	
Fax	
Email	

(Copy table as necessary)

For and on behalf of (*name of Bidder*)

(Signature of authorised representative)

(Name, title and date)

Schedule 5 (Basic Information Sheet)

To be submitted by the Bidder (or, in the case of a Consortium, by each Consortium Member)

Required attachment: Company registration dated no later than twelve (12) months before the Proposal Submission Date

Name of entity	
Type of legal entity	
Place of incorporation or registration	
Year of incorporation or registration	
Principal purpose of business	

Shareholder or Partner Information:

Name of shareholder or partner	Nationality	Percentage total of shareholding/ partnership interest

(Insert rows as necessary)

For and on behalf of (name of entity)

(Signature of authorised representative)

(Name, title and date)

Schedule 6 (Statement of Financial Capability)

To be submitted by the Bidder (or, in the case of a Consortium, by one or several of the Consortium Members with a joint minimum percentage interest in the Consortium of fifty percent (50%))

Required attachments: Audited annual financial statements for the last three (3) years, the most recent one being dated not earlier than 31 December 2023

I, (name), (citizenship), of legal age, with office address at (address), hereby certify for and on behalf of (name of entity) that (name of entity) has the financial capability to provide the Services, as demonstrated by the financial information below:

Item	Value in local currency	Exchange rate	Value in Jordanian Dinars
Turnover (2025)			
Turnover (2024)			
Turnover (2023)			
Turnover (2022)			
Turnover (2021)			
Turnover (average)			
Net Worth (2025)			

Whereby Net Worth means the sum of subscribed and paid-up equity and reserves, from which shall be deducted the sum of revaluation reserves, miscellaneous expenditure not written off and accrued liabilities.

For and on behalf of (name of entity)

(Signature of authorised representative)

(Name, title and date)

Schedule 7 (Tender Guarantee)

To be submitted by the bank providing the Tender Guarantee

Required attachments: Audited financial statements of the bank dated not earlier than 31 December 2025

Whereas (name of Bidder) (the “Bidder”) has submitted a proposal (the “Proposal”) for the supply, operation and maintenance of buses for the Petra Mobility system (the “Services”) under the Request for Proposals (RFP) dated [], For Tender No. G2G/A/2/2026.

I, (name), (citizenship), of legal age, with office address at (address), hereby declare for and on behalf of (name of bank) that (name of bank) is bound to PDTRA in the sum of (three percent (3%) of the financial proposal value).

(name of bank) undertakes to pay to PDTRA up to the above amount upon receipt of its first written demand, without PDTRA having to substantiate its demand, provided that in its demand PDTRA will note that the amount claimed by it is due because (name of Bidder) has violated one of the conditions stated in the RFP.

This Tender Guarantee will expire:

1. if the Bidder is the Winning Bidder as defined in the RFP, upon the Effective Date of the Petra Mobility System Operator and Supplier Agreement; or
2. if the Bidder is not the Winning Bidder, upon the earlier of:
 - a. Issuance by PDTRA of a notification of the same to the Bidder; and
 - b. Thirty (30) days after the expiry date of the Bidder’s Proposal.

Any demand for payment under this Tender Guarantee must be received by (name of bank) on or before the date of expiry of the Tender Guarantee.

This guarantee is subject to the Uniform Rules for Demand Guarantees (URDG), rev. 2010, ICC Publication No. 758.

For and on behalf of (name of bank)

(Signature of authorised representative)

(Name, title and date)

Schedule 8 (Technical Offer)

To be submitted by the Bidder

Section 1: Equipment

Section 1.1: Track record of the vehicle supplier

Section 1.2: Equipment design and features

Section 1.3: Availability of local/ regional after-sales support

Section 2: Operations

Section 2.1: Experience in management of bus fleets

Section 2.2: Experience in public transport

Section 2.3: Experience in tourism transport

Section 2.4: Experience with electric busses

Section 3: Environmental, Social and Governance

Section 3.1: Environmental, governance, and gender commitments

Section 3.2: Local content commitments

Schedule 9 (Curriculum Vitae of Proposed Project Manager)

To be submitted by the Bidder

Name	
Employer	
Position	
Nationality	
Date of birth	

Key Experience

Employer	
Position	
Start date	
End date	
Description of projects undertaken	

(copy table as necessary)

Educational Background

College degree:	Institution:	Year graduated:
Graduate degree:	Institution:	Year graduated:
Professional license:		Year obtained:

For and on behalf of *(name of Bidder)*

(Signature of authorised representative)

(Name, title and date)

Schedule 10 (Financial Offer)

To be submitted by the Bidder

Required attachment: Financial model

I, (name), (citizenship), of legal age, with office address at (address), as the authorised representative of (name of Bidder), hereby declare for and on behalf of (name of Bidder) that:

1. (name of Bidder) has examined the information provided in the Request for Proposals and the Petra Mobility System Operator and Supplier Agreement (Draft);
2. (name of Bidder) hereby submits its Financial Proposal, which shall remain valid and binding upon (name of Bidder) for a period of one hundred eighty (180) days from the Proposal Submission Date; and
3. The Kilometre Charge offered by (name of Bidder) is (amount in words) Jordanian Dinars (JOD) (amount in numbers).
4. The total financial amounts, including shipping, customs clearance, and comprehensive insurance registered in the name of the Petra Development and Tourism Region Authority (PDTRA) for sixteen (16) buses, amount to a total of () Jordanian Dinars in words and () Jordanian Dinars in figures. The procurement procedures shall be subject to the regulations followed by the United States Agency for International Development (USAID).

For and on behalf of (name of Bidder)

(Signature of authorised representative)

(Name, title and date)